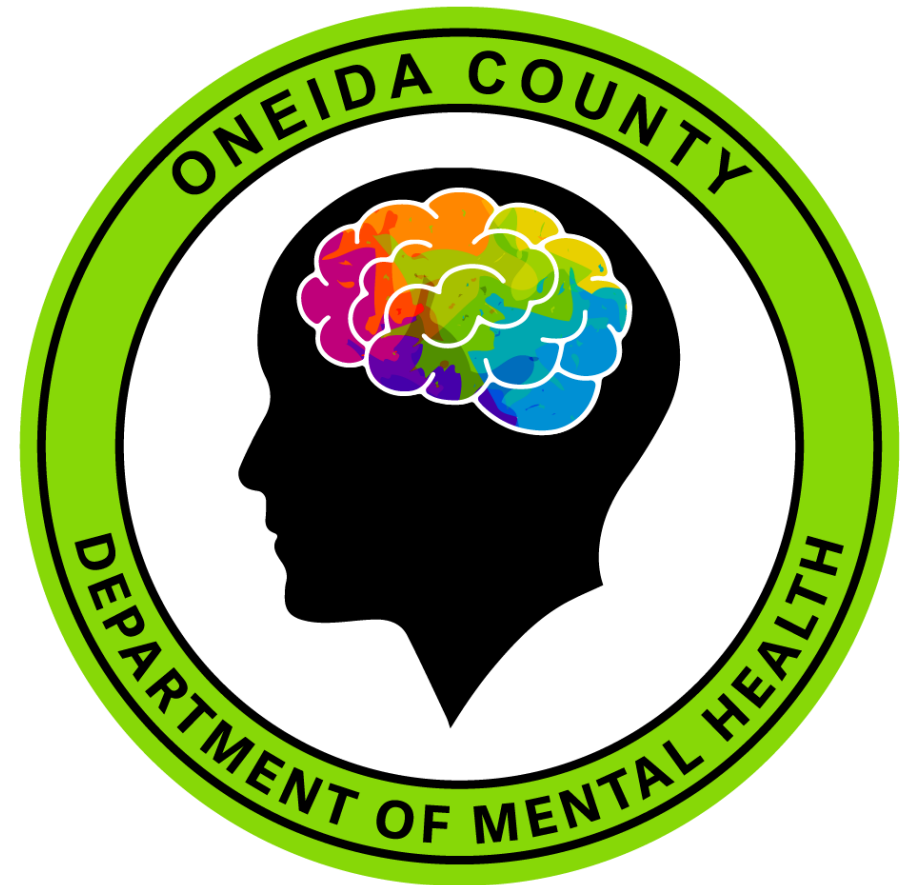


# Oneida County Department of Mental Health

RFP #2026-447

Mobile Crisis Assessment Q&A

2/27/2026 - 12pm VIRTUAL



# Housekeeping

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This session is being recorded and will be posted along with a PowerPoint with the questions and answers.



Please submit your **name** and **agency affiliation** in the chat.



Please submit any additional/follow-up questions in the chat.

This will help us include formal responses in writing when the full Q&A is posted.

# Important Dates

## Event

- ~~• Request for Proposal (RFP) Issued~~
- ~~• Questions Due via Email~~
- ~~• Live Q&A Session Via Microsoft Teams~~
- Q&A Responses Posted
- RFP Proposal Submissions Due
- Decision/Notification of Award(s)
- Estimated Contract Start Date

## Date/Time (Eastern)

- ~~• January 23, 2026~~
- ~~• February 23, 2026 at 4:00 p.m.~~
- ~~• February 27, 2026 at 12:00 p.m.~~
- March 2, 2026 (unless changed)
- March 13, 2026 at 4:00 p.m.
- March 25, 2026 (unless changed)
- June 1, 2026 (unless changed)

**All proposal submissions are required to be sent electronically to [mhfiscal@oneidacountyny.gov](mailto:mhfiscal@oneidacountyny.gov)**

1 - While the RFP states that the project duration is 18 months, the performance period referenced (7.a.iii) - 6/1/26 - 12/31/27, is 19 months. Can you clarify the actual project period to be funded?

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19 Months

2- In Section 9.b you note that the proposed budget should not exceed \$1.2 million dollars annually. Given that the project performance period is longer than a year, can we assume that the total cost of a project should not exceed \$1.8 million (assuming period is 18 months)?

- The money available would be the unused budget of \$1.2 million from the current contract period. The remainder for 2026 will not be less than \$700,000.
- As such the 19-month project period budget is \$1.9 million.

3 - Section 7.a.i notes that a Proposal Cover Sheet is a required part of a proposal submission. Is there specific information the County would expect the Cover Sheet to include?

Agencies can use their own cover sheets.

4- Section 6.b - the item references a budget template that is provided - there is no template attached to the RFP or listed/available on the County website. Please advise.

The Oneida County Department of Mental Health will provide a budget template.

5 - Confirming that as per 11.a Insurance, there are no related insurance documents required to be included with a proposal submission.

Insurance won't be required until after a contract is awarded.

6 - Is the proposal to be funded specific to Oneida County or Oneida and surrounding counties? Will crisis services be expected to be provided in additional areas? If so, can you identify the areas outside of Oneida County?

The funding and service area is specific to only Oneida County.

7 - 4. The evaluation criteria (RFP p. 15) do not appear to directly align with specific sections or prompts in the application narrative. Could you clarify how the scoring criteria crosswalk to the required narrative components?

### Demonstrated Need:

- Page 12; 2. Project Description – c
- Page 13; 6. Budget – c

### Priority Area:

- Page 4; C. Scope of Services - i
- Page 5; C. Scope of Services – viii
- Page 11; 1. Technical Capabilities – b
- Page 12; 2. Project Description – c
- Page 13; 8. Other Elements – a

### System of Care Engagement:

- Page 11; 1. Technical Capabilities – a
- Page 12; 1. Technical Capabilities – f
- Page 12; 3. Collaboration – b
- Page 13; 5. Data Sharing – a

### Sustainability:

- Page 5; C. Scope of Services – viii
- Page 12; 2. Project Description – b
- Page 13; 6. Budget – c

# Call Volume By Month (2025)

- January- 597
- February- 462
- March- 581
- April- 550
- May- 512
- June- 526
- July- 579
- August- 557
- September- 472
- October- 469
- November- 427
- December- 509

Total - 6241

# Call Volume By Shift (Monthly 2025)

- January
  - 12a-8a: 37
  - 8a-4p: 356
  - 4p-12a: 204
- February
  - 12a-8a: 27
  - 8a-4p: 277
  - 4p-12a: 158
- March
  - 12a-8a: 27
  - 8a-4p: 378
  - 4p-12a: 176
- April
  - 12a-8a: 30
  - 8a-4p: 364
  - 4p-12a: 156
- May
  - 12a-8a: 25
  - 8a-4p: 314
  - 4p-12a: 173
- June
  - 12a-8a: 11
  - 8a-4p: 349
  - 4p-12a: 166
- July
  - 12a-8a: 26
  - 8a-4p: 330
  - 4p-12a: 223
- August
  - 12a-8a: 22
  - 8a-4p: 303
  - 4p-12a: 232
- September
  - 12a-8a: 32
  - 8a-4p: 292
  - 4p-12a: 148
- October
  - 12a-8a: 20
  - 8a-4p: 286
  - 4p-12a: 163
- November
  - 12a-8a: 19
  - 8a-4p: 258
  - 4p-12a: 150
- December
  - 12a-8a: 37
  - 8a-4p: 287
  - 4p-12a: 185

Please Note: This slide was added after the live Q&A when the information became available.

# Top Referral Sources

1. School
2. Self
3. Family/Guardian/Friend
4. Community-Based
5. Law Enforcement
6. Medical Provider
7. Mental Health Clinic
8. Other

# Disclaimer

The data presented is accurate to the best available information.

All proposal submissions should be based on the OMH guidance specific to staffing, supervision, response type and time expectations etc.

# Data

## Call Volume by Shift:

- 7am-4pm: 2,437
- 4pm-12am: 1,499
- 12am-7am: 204

## Utilization:

- Adults: 4,077 (not including January & December)
- Children: 760 (not including January & December)
- Total: 6,241 (All of 2025)